

Wilson County Homes Sales

2017

January

	Residential	Condo	Land, Lots & Farms	Multi-Family
Closings	160	15	14	1
Average Price	\$295,472	\$213,183	\$241,532	\$185,000
Median Price	\$287,458	\$210,000	\$72,200	\$185,000
DOM	34	30	190	113
List to Contract Days				
Contract to Closed Days				
List to Closed Days				
Total Inventory	943	79	369	4
Active Inv	575	41	332	3
Under Contract Inv	368	39	38	0
New Listings	387	28	57	1
New Under Contract	246	15	18	2

February

	Residential	Condo	Land, Lots & Farms	Multi-Family
Closings	153	9	14	1
Average Price	\$294,640	\$227,008	\$110,593	\$185,000
Median Price	\$270,000	\$224,300	\$61,000	\$185,000
DOM	30	46	260	182
List to Contract Days				
Contract to Closed Days				
List to Closed Days				
Total Inventory	1,001	81	380	4
Active Inv	554	41	333	4
Under Contract Inv	447	40	47	0
New Listings	350	23	51	1
New Under Contract	244	11	30	1

March

	Residential	Condo	Land, Lots & Farms	Multi-Family
Closings	249	27	31	2
Average Price	\$316,158	\$226,398	\$110,734	\$173,750
Median Price	\$304,000	\$225,701	\$55,000	\$173,750
DOM	31	115	123	165
List to Contract Days				
Contract to Closed Days				
List to Closed Days				
Total Inventory	1,018	81	371	4
Active Inv	535	30	321	3
Under Contract Inv	483	51	50	1
New Listings	419	45	76	2
New Under Contract	270	44	31	1

April

	Residential	Condo	Land, Lots & Farms	Multi-Family
Closings	253	18	31	1
Average Price	\$315,779	\$212,735	\$165,758	\$125,000
Median Price	\$299,900	\$208,961	\$107,500	\$125,000
DOM	32	11	59	65
List to Contract Days				
Contract to Closed Days				
List to Closed Days				
Total Inventory	1,056	81	356	2
Active Inv	524	25	299	2
Under Contract Inv	532	56	58	1
New Listings	428	26	57	0
New Under Contract	332	13	30	2

May

	Residential	Condo	Land, Lots & Farms	Multi-Family
Closings	277	11	26	1
Average Price	\$313,061	\$235,788	\$82,052	\$140,000
Median Price	\$289,500	\$230,000	\$68,500	\$140,000
DOM	29	34	225	40
List to Contract Days				
Contract to Closed Days				
List to Closed Days				
Total Inventory	1,114	83	347	1
Active Inv	519	28	293	0
Under Contract Inv	595	55	54	1
New Listings	455	19	67	1
New Under Contract	322	13	22	1

June

	Residential	Condo	Land, Lots & Farms	Multi-Family
Closings	297	19	23	0
Average Price	\$329,397	\$226,015	\$133,385	\$0
Median Price	\$305,000	\$216,751	\$125,000	\$0
DOM	30	10	213	0
List to Contract Days				
Contract to Closed Days				
List to Closed Days				
Total Inventory	1,142	81	350	1
Active Inv	552	35	305	0
Under Contract Inv	590	46	45	1
New Listings	448	25	54	0
New Under Contract	292	8	23	0

July

	Residential	Condo	Land, Lots & Farms	Multi-Family
Closings	295	20	12	1
Average Price	\$333,671	\$243,525	\$101,623	\$149,900
Median Price	\$300,000	\$239,225	\$63,165	\$149,900
DOM	23	15	61	2
List to Contract Days				
Contract to Closed Days				
List to Closed Days				
Total Inventory	1,133	77	364	1
Active Inv	558	33	321	1
Under Contract Inv	575	45	42	1
New Listings	467	32	56	1
New Under Contract	305	21	27	1

August

	Residential	Condo	Land, Lots & Farms	Multi-Family
Closings	275	19	25	1
Average Price	\$306,604	\$240,939	\$148,232	\$140,000
Median Price	\$300,000	\$218,651	\$100,000	\$140,000
DOM	22	18	124	16
List to Contract Days				
Contract to Closed Days				
List to Closed Days				

2018

January

	Residential	Condo	Land, Lots & Farms	Multi-Family
Closings	168	6	25	0
Average Price	\$318,911	\$245,950	\$161,892	\$0
Median Price	\$317,394	\$219,900	\$70,000	\$0
DOM	31	34	154	0
List to Contract Days				
Contract to Closed Days				
List to Closed Days				
Total Inventory	1,048	67	325	1
Active Inv	531	24	272	1
Under Contract Inv	517	43	54	1
New Listings	386	15	66	1
New Under Contract	229	13	25	1

February

	Residential	Condo	Land, Lots & Farms	Multi-Family
Closings	206	11	19	1
Average Price	\$309,351	\$239,003	\$224,858	\$220,000
Median Price	\$292,500	\$242,550	\$102,000	\$220,000
DOM	26	19	213	4
List to Contract Days				
Contract to Closed Days				
List to Closed Days				
Total Inventory	1,086	68	337	2
Active Inv	549	23	278	1
Under Contract Inv	537	45	59	1
New Listings	402	10	50	1
New Under Contract	235	10	36	1

March

	Residential	Condo	Land, Lots & Farms	Multi-Family
Closings	257	16	19	0
Average Price	\$305,173	\$223,988	\$155,374	\$0
Median Price	\$302,820	\$229,702	\$90,600	\$0
DOM	26	44	100	0
List to Contract Days				
Contract to Closed Days				
List to Closed Days				
Total Inventory	1,114	68	323	4
Active Inv	552	25	261	2
Under Contract Inv	562	43	62	3
New Listings	471	27	37	3
New Under Contract	346	21	28	3

April

	Residential	Condo	Land, Lots & Farms	Multi-Family
Closings	252	12	26	4
Average Price	\$342,698	\$238,025	\$126,114	\$558,125
Median Price	\$329,950	\$238,700	\$94,500	\$586,250
DOM	31	21	241	23
List to Contract Days				
Contract to Closed Days				
List to Closed Days				
Total Inventory	1,167	72	323	6
Active Inv	574	18	259	2
Under Contract Inv	593	53	64	3
New Listings	465	10	59	2
New Under Contract	306	16	31	2

May

	Residential	Condo	Land, Lots & Farms	Multi-Family
Closings	258	24	21	2
Average Price	\$320,636	\$248,547	\$181,469	\$147,950
Median Price	\$309,002	\$248,544	\$100,000	\$147,950
DOM	24	31	263	37
List to Contract Days				
Contract to Closed Days				
List to Closed Days				
Total Inventory	1,224	62	315	2
Active Inv	606	16	264	1
Under Contract Inv	618	46	50	1
New Listings	480	24	52	0
New Under Contract	315	17	21	2

June

	Residential	Condo	Land, Lots & Farms	Multi-Family
Closings	282	9	14	0
Average Price	\$339,693	\$228,689	\$149,821	\$0
Median Price	\$316,945	\$225,750	\$142,500	\$0
DOM	28	30	136	0
List to Contract Days				
Contract to Closed Days				
List to Closed Days				
Total Inventory	1,264	68	316	1
Active Inv	622	20	260	0
Under Contract Inv	642	48	55	1
New Listings	472	21	38	0
New Under Contract	308	11	23	0

July

	Residential	Condo	Land, Lots & Farms	Multi-Family
Closings	293	11	18	1
Average Price	\$343,288	\$240,030	\$163,251	\$625,000
Median Price	\$322,500	\$225,400	\$107,750	\$625,000
DOM	21	66	347	50
List to Contract Days				
Contract to Closed Days				
List to Closed Days				
Total Inventory	1,299	74	307	0
Active Inv	659	27	251	0
Under Contract Inv	640	47	56	0
New Listings	504	17	49	0
New Under Contract	339	16	19	0

August

	Residential	Condo	Land, Lots & Farms	Multi-Family
Closings	303	17	27	2
Average Price	\$336,245	\$251,222	\$153,019	\$248,750
Median Price	\$320,733	\$231,400	\$109,000	\$248,750
DOM	23	19	58	0
List to Contract Days				
Contract to Closed Days				
List to Closed Days				

2019

January

	Residential	Condo	Land, Lots & Farms	Multi-Family
Closings	163	3	12	1
Average Price	\$340,385	\$247,417	\$160,225	\$115,000
Median Price	\$325,000	\$204,000	\$123,750	\$115,000
DOM	43	70	82	2
List to Contract Days				
Contract to Closed Days				
List to Closed Days				
Total Inventory	1,197	46	314	1
Active Inv	741	28	265	1
Under Contract Inv	456	18	48	0
New Listings	492	23	82	1
New Under Contract	252	11	28	1

February

	Residential	Condo	Land, Lots & Farms	Multi-Family
Closings	193	6	18	0
Average Price	\$333,971	\$206,933	\$168,633	\$0
Median Price	\$316,000	\$213,950	\$109,500	\$0
DOM	37	31	79	0
List to Contract Days				
Contract to Closed Days				
List to Closed Days				
Total Inventory	1,220	54	328	2
Active Inv	685	34	276	1
Under Contract Inv	535	20</		

Total Inventory	1,163	71	366	2
Active Inv	571	30	319	2
Under Contract Inv	592	42	48	1
New Listings	460	24	44	2
New Under Contract	358	22	25	0

Total Inventory	1,343	79	304	1
Active Inv	717	32	255	1
Under Contract Inv	626	47	49	0
New Listings	537	24	48	5
New Under Contract	299	16	19	2

Total Inventory	1,420	89	349	2
Active Inv	767	50	291	2
Under Contract Inv	653	39	58	0
New Listings	523	31	66	0
New Under Contract	336	13	22	1

September				
	<u>Residential</u>	<u>Condo</u>	<u>Land, Lots & Farms</u>	<u>Multi-Family</u>
Closings	272	14	16	0
Average Price	\$320,367	\$258,546	\$83,550	\$0
Median Price	\$308,225	\$253,500	\$65,000	\$0
DOM	24	19	578	0
List to Contract Days				
Contract to Closed Days				
List to Closed Days				
Total Inventory	1,189	69	355	2
Active Inv	580	20	303	2
Under Contract Inv	609	49	52	0
New Listings	465	26	72	1
New Under Contract	289	16	29	0

September				
	<u>Residential</u>	<u>Condo</u>	<u>Land, Lots & Farms</u>	<u>Multi-Family</u>
Closings	260	12	11	2
Average Price	\$332,379	\$216,076	\$172,809	\$412,500
Median Price	\$309,950	\$207,500	\$116,000	\$412,500
DOM	34	30	231	0
List to Contract Days				
Contract to Closed Days				
List to Closed Days				
Total Inventory	1,317	74	311	3
Active Inv	752	27	260	3
Under Contract Inv	565	47	51	1
New Listings	435	10	57	3
New Under Contract	254	15	35	3

September				
	<u>Residential</u>	<u>Condo</u>	<u>Land, Lots & Farms</u>	<u>Multi-Family</u>
Closings	293	14	15	0
Average Price	\$354,555	\$258,269	\$178,240	\$0
Median Price	\$338,000	\$249,245	\$130,000	\$0
DOM	25	41	76	0
List to Contract Days	29	46	82	0
Contract to Closed Days	63	52	58	0
List to Closed Days	92	97	140	0
Total Inventory	1,408	97	349	4
Active Inv	791	56	295	3
Under Contract Inv	617	41	54	1
New Listings	481	23	44	7
New Under Contract	291	26	13	2