

Local Market Update

November 2021

Compared to November 2020



Median price
Residential \$435,000

Up **12.9%**

Condo \$308,190

Up **23.5%**

Land, Lots, Farms \$272,500

Up **23.9%**

Residential Price Distribution



New listings

Residential 253 Down

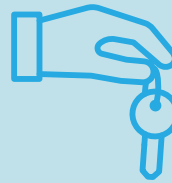
25.1%

Condo 43

Up **115%**

Land, Lots, Farms 54

Up **1.9%**



Closed sales

Residential 303

Up **9.4%**

Condo 23

Up **4.5%**

Land, Lots, Farms 30

Up **50%**



Days on market

Residential 10

9 days less than Nov '20

Condo 13

39 days less than Nov '20

Land, Lots, Farms 137

91 days more than Nov '20



Total inventory

Residential 1099

Up **0.5%**

Condo 217

Up **133.3%**

Land, Lots, Farms 273

Down **8.4%**

Note: This information is derived from the monthly spreadsheet provided by RealTracs and only represents Wilson County. Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size. Data may vary slightly from RealTracs VS. InfoSparks data reported due to raw data vs. scrubbed data formats.